







BHARATI VIDYAPEETH

(DEEMED TO BE UNIVERSITY), PUNE.
INSTITUTE OF MANAGEMENT, KOLHAPUR.

INSTITUTION'S INNOVATION COUNCIL

GUEST LECTURE

ON TOPIC

NETWORKING FOR ENTREPRENEURS



RESOURCE PERSON

MR. SIDDHARTH PANDIT

CORPORATE TRAINER | PUBLIC SPEAKER | BUSINESS
COACH | SALES TRAINER

YOUNG ENTREPRENEUR CELL HEAD FOR KOLHAPUR REGION (SATURDAY CLUB GLOBAL TRUST)



Time

11.30 AM

Date

17 MAR 2023

Venue

LAB NO.: 02

FACULTY COORDINATORS
DR. SHABANA MEMON
PROF.NRIPESH NRIP
PROF.MANJUSHRI KADAM

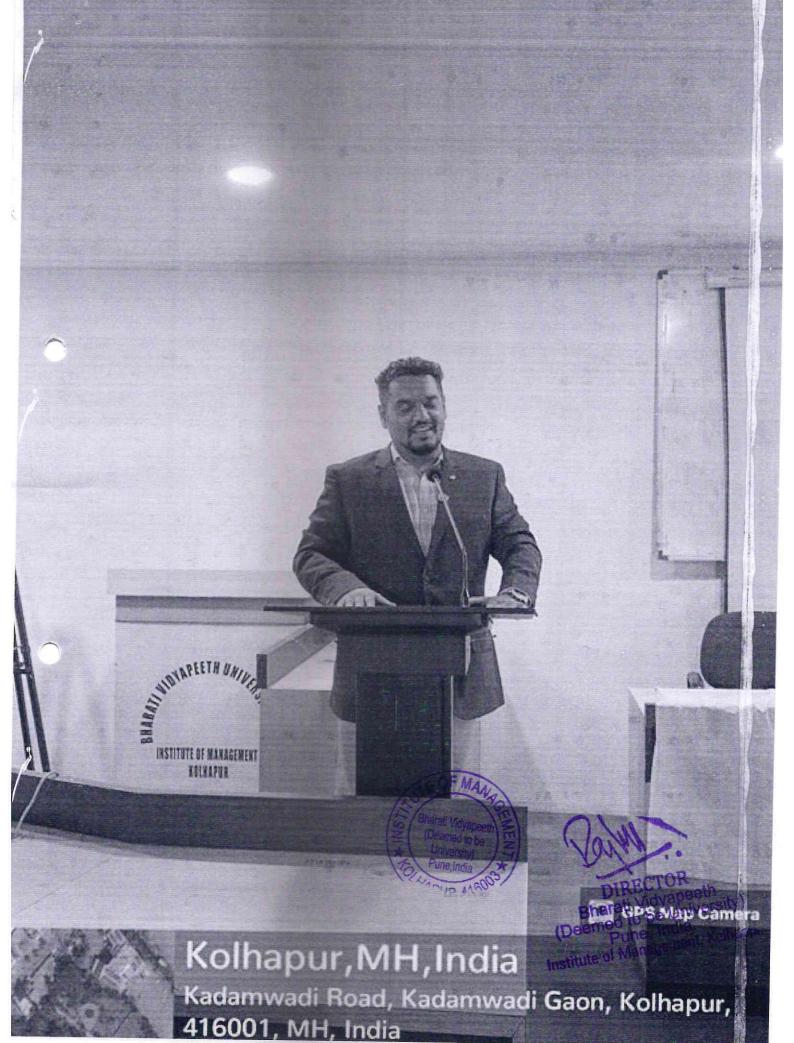
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Deemed to be University

BV(DU)-IM,K



BHARATI VIDYAPEETH (DEEMED TO BE UNIVERSITY)

INSTITUTE OF MANAGEMENT, KOLHAPUR

Date: 20/01/2023

Seminar Topic: Networking for Entrpreneurs

Resource Person: Mr. Siddharth Pandit

Date: 17/03/2023

"Networking helps you to find business opportunities"

Typically, networking allows people to grow their career prospects but as business owners, building relationships may give your business the chance to break into new markets or collaborate with other brands. In this way, you can boost your business' image, increase sales, or even create new branches to your business

Resource Person focused on, how Business networking is important for business owners and entrepreneurs of any size of business. Getting to know other business professionals can lead to all sorts of opportunities.

He has given many examples of Networking. Typically, networking allows people to grow their career prospects but as business owners, building relationships may give your business the chance to break into new markets or collaborate with other brands. In this way, you can boost your business' image, increase sales, or even create new branches to your business.

Resource Person stressed on, to attend networking Events so you can form real-world connections and a community. Not only can they lead to sales and business links, but you can meet like-minded people who help one another. Not only that but hearing others' experiences can inspire new ideas for you and your business.



DIRECTOR
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