

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: CORPORATE LAW

Day : Friday
Date : 23/05/2025

S-26193-2025

Time : 02:00 PM-05:00 PM
Max. Marks : **100**

N.B.:

- 1) Attempt any **FOUR** questions from Section – I. and attempt any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks..
- 3) Answer to the both the sections should be written in **SAME** answer book.

SECTION - I

- Q.1 State the various stages of formation of a company. (15)
- Q.2 What is FDI? What are different forms of FDI? (15)
- Q.3 Discuss the emerging trends of Corporate Social Responsibility. (15)
- Q.4 What is insider trading? What are the regulations of SEBI on prohibition of Insider trading? (15)
- Q.5 Write Short notes on **ANY TWO** of the following:- (15)
- a) Director of a company
 - b) Rights of shareholder
 - c) Role of audit committee

SECTION - II

- Q.6 Discuss the significance and objectives of FEMA. (20)
- Q.7 How memorandum of association differs from articles of association? (20)
- Q.8 Mr. X & Y had decided and entered into a contract with each other to start a company on their own. Eventually the company was incorporated and started functioning. Later on due to some unavoidable circumstances, the company was unable to pay its debts and was required to be wound up. Discuss the provisions regarding various modes of winding up of a company. (20)

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SECTION - I

- Q.1 State the various stages of formation of a company. (12)
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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: RESEARCH METHODOLOGY

Day : Wednesday
Date : 21/05/2025

S-26192-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 100

N.B.

- 1) Attempt **ANY FOUR** questions from Section – I.
- 2) Attempt **ANY TWO** questions from Section – II.
- 3) Figures to the **RIGHT** indicate **FULL** marks.
- 4) Use of non-programmable calculator is allowed.
- 5) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1 What do you mean by Research? Explain importance of research in managerial decision making. (15)
- Q.2 Discuss concept of Research Design, its characteristics and importance. (15)
- Q.3 Discuss various tools for data collection. (15)
- Q.4 Explain importance and steps involved in processing of data. (15)
- Q.5 Discuss the format of Research Report in brief. (15)
- Q.6 Write short notes on **ANY THREE** of the following : (15)
- a) Plagiarism
 - b) Schedule
 - c) Research in Functional areas of Business
 - d) Univariate and Bi- variate analysis

SECTION – II

- Q.7 Justify: 'Managerial Decisions based on Research are more effective'. (20)
- Q.8 Construct Questionnaire on 'Job Satisfaction of employees'. (20)
- Q.9 Construct Research Design for 'Feedback Analysis of Services provided by Bank.' (20)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: BUSINESS LAWS

Day : Thursday
Date : 22/05/2025

S-18835-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.

- 1) Attempt **ANY THREE** questions from Section – I.
- 2) Attempt **ANY TWO** questions from Section – II.
- 3) Figures to the **RIGHT** indicate **FULL** marks.
- 4) Answers to both the sections should be written in the **SAME** answer book.

SECTION – I

- Q.1** What are essentials of offer and acceptance under Contract Act 1872? (10)
- Q.2** Define company. What are different types of company under Company Act 2013? (10)
- Q.3** Discuss in detail about Information Technology Act 2005. (10)
- Q.4** Elaborate the different types of negotiable instrument under Negotiable Instruments Act 1881. (10)
- Q.5** Write short notes on **ANY TWO** of the following: (10)
- a) Shares
 - b) Undue influence
 - c) Effects of minors agreement under Contract Act 1872

SECTION – II

- Q.7** Who is unpaid seller? What are his rights against goods and buyer? (15)
- Q.8** How Memorandum of Association differs from Articles of Association under Companies Act 2013. (15)
- Q.9** Comment on the Limited Liability Partnership Act 2008. (15)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: BASICS OF BUSINESS RESEARCH

Day : Wednesday
Date : 21/05/2025

S-18834-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.

1. Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section II
2. Figures to the right indicate **FULL** marks.
3. Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** Define Research. Explain the role of research in decision making. (12)
- Q.2** What is research design? Explain Exploratory and Descriptive research design in detail. (12)
- Q.3** What is secondary data? Discuss the criteria for evaluating secondary data. (12)
- Q.4** Explain which precautions should be required while writing research report. (12)
- Q.5** Write Short Note on **ANY TWO** of the following : (12)
- a) Objectives of research
 - b) Steps in problem formulation
 - c) Interview method of primary data collection

SECTION – II

- Q.6** Explain the steps of research process. (12)
- Q.7** Explain the terms in detail (12)
- i) Diagrammatic and Graphical representation
 - ii) Hypothesis
- Q.8** Explain the types of business research in detail. (12)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV : SUMMER : 2025

SUBJECT: INTERNATIONAL BUSINESS

Day : Tuesday
Date : 20/05/2025

S-18833-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.

- 1) Attempt **ANY THREE** questions from **SECTION – I**.
- 2) Attempt **ANY TWO** questions from **SECTION – II**.
- 3) Figures to the **RIGHT** indicate **FULL** marks.
- 4) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1 Explain the Concept and Nature of International Business. (10)
- Q.2 Discuss Smith theory of International Business. (10)
- Q.3 Explain the Direction of India's Foreign Trade. (10)
- Q.4 Discuss the Objectives and Functions of World Bank (10)
- Q.5 Write short notes on **ANY TWO** of the following : (10)
- a) Mercantilism
 - b) Balance of Trade (BOT)
 - c) Exchange Rate

SECTION – II

- Q.6 Explain how Rate of Foreign Exchange is determined. (15)
- Q.7 Discuss Porter's Model for International Business with suitable example. (15)
- Q.8 Elaborate the concept of Balance of Payment along with its components. (15)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: DESIGN THINKING & INNOVATION MANAGEMENT

Day : Monday
Date : 19/05/2025

S-26191-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 100

N. B. :

- 1) Attempt **ANY FOUR** questions from Section – I and attempt **ANY TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q. 1** Explain the concept of Design Thinking. Give suitable examples. (15)
- Q. 2** What are the techniques of creative problem solving? Explain any two of them. (15)
- Q. 3** Compare and Contrast between the Discovery and Innovation. Construct the drivers of innovation with example. (15)
- Q. 4** "Leaders cultivate an environment that encourages experimentation and learning from failure as part of the innovation process." Justify your answer with suitable examples. (15)
- Q. 5** Discuss the factors contribute to fostering a culture of creativity and innovation within organizations. Give suitable example. (15)
- Q. 6** Write short notes on **ANY TWO** of the following: (15)
- a) Types of creativity
 - b) Concept Testing
 - c) Horizontal versus Vertical Innovations

SECTION – II

- Q. 7** Outline the measures, can design teams take to ensure diversity and inclusivity in their team dynamics and decision making processes? (20)
- Q. 8** Discuss ethical considerations should organizations keep in mind when pursuing creative and innovative solutions to problems? Give suitable examples. (20)
- Q. 9** What are some challenges or limitations associated with prototyping and how can they be overcome? (20)

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2018 COURSE)

B.B.A. Sem-IV : SUMMER : 2025

SUBJECT: HUMAN RESOURCE MANAGEMENT

Day : Monday
Date : 19/05/2025

S-18832-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N. B. :

- 1) Attempt **ANY THREE** questions from Section – I and attempt **ANY TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q. 1** What are the evolving challenges faced by Human Resource Management in contemporary organisations and how do these impact the organisational work? (12)
- Q. 2** Explain the process of Job Evaluation with its importance. (12)
- Q. 3** Explain any one traditional and one modern method of performance appraisal with their advantages and disadvantages. (12)
- Q. 4** Describe any four training methods used in business organisations with examples. State comparatively which method is more suitable and to whom? Make necessary assumptions. (12)
- Q. 5** Write short notes on **ANY TWO** of the following: (12)
- a) Job Analysis
 - b) Placement of Personnel
 - c) Impact of globalization on HRM

SECTION – II

- Q. 6** ABC corporation, a prominent multinational enterprise, prepares for expansion into fresh markets and growth, it seeks strategies to enhance diversity and inclusivity in its recruitment and selection procedures without compromising merit and fairness. What recruitment and selection approaches can be adopted to achieve this balance effectively? (12)
- Q. 7** What are the job designing steps you will take to work on for Marketing Manager at a new unit you have started with same employees at your company? (Make necessary assumptions) (12)
- Q. 8** As a HR Manager which human resource planning you will use to motivate the employees to work as a team along with new technological changes? (12)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-IV : SUMMER : 2025
SUBJECT: INTERNATIONAL BUSINESS

Day : Saturday
Date : 17/05/2025

S-26190-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 100

N.B.:

- 1) Attempt **ANY FOUR** questions from Section – I and **ANY TWO** questions from Section – II.
- 2) Answers to both the sections should be written in the **SAME** answer book.
- 3) Figures to the right indicate **FULL** marks.

SECTION – I

- Q.1** Explain the difference between Domestic business and International business with suitable examples. [15]
- Q.2** What are the objectives of SAARC? [15]
- Q.3** Explain the Drivers of Globalization. [15]
- Q.4** Discuss the Adam Smith's Absolute Cost Advantage Theory. [15]
- Q.5** Explain the term Contract Manufacturing with a suitable example. [15]
- Q.6** Write short notes on **ANY TWO** of the following: [15]
- a) Counter Trade
 - b) Globalization in Marketing
 - c) Mercantilism Theory

SECTION – II

- Q.7** What is Balance of Payment? Explain the features of Balance of Payment. [20]
- Q.8** Explain the difference between IMF and World Bank. [20]
- Q.9** Discuss the need for converting GATT into WTO. [20]

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BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)

B.B.A. Sem-IV : SUMMER : 2025

SUBJECT: FINANCIAL MANAGEMENT

Day : Monday
Date : 26/05/2025

S-26194-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 100

N.B.

- 1) Attempt any **FOUR** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Use of non-programmable calculator is allowed.
- 4) Answers to both the section should be written in the **SAME** answer book.

SECTION – I

- Q.1** Explain the objective of Profit Vs Wealth Maximization in detail. (15)
- Q.2** Explain the concept of Working Capital. Discuss the components and types of Working Capital. (15)
- Q.3** What do you mean by Dividend Decision? Elaborate on the factors determining the dividend policies. (15)
- Q.4** Discuss any TWO techniques of Financial Statement Analysis. Support with example. (15)
- Q.5** Write short notes on any **THREE**: (15)
- a) Debentures
 - b) Weighted Average Cost of Capital
 - c) Bonus Shares
 - d) Financial Leverage
 - e) Importance of Financial Management

SECTION – II

- Q.6** Highlight the meaning and importance of Capital Structure. Discuss the principles of Capital Structure (20)
- Q.7** ABC Ltd. is considering investing in a project that is expected to cost ₹ 12,00,000 and has an effective life of 5 years. The projected cash inflow are as follows: (20)

Year	Cash Inflow ₹
1	3,00,000
2	3,00,000
3	4,50,000
4	4,50,000
5	7,50,000
Total	22,50,000

P.T.O.

Calculate:

- 1) Pay Back Period
- 2) Net Present Value @ 10% rate of discount.
- 3) Profitability Index

Q.8

Estimate the Working Capital requirement from the data given below. (20)
Projected annual sales of 75000 units at ₹100 per unit.

Particulars	Cost Price Per Unit (₹)
Raw Material	40
Labour	10
Overhead	30
Total Cost	80
Profit	20
Selling price per unit	100

Debtors to be paid after 10 weeks.

Creditors are paid after 4 weeks.

Raw material in stock 6 weeks.

Finished stock 8 weeks.

Production and processing time 4 weeks.

Wages are paid once in 4 weeks.

Assume:

- 1) Contingency @ 10% of estimated working capital.
- 2) Average cash balance ₹ 1,87,500.

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