BACHELOR OF HOTEL MANAGEMENT & CATERING TECHNOLOGY (CBCS-2018 COURSE)
B.H.M.C.T. Sem-VII : WINTER: 2025
SUBJECT: ACCOMMODATION MANAGEMENT

Day : Thursday
Date : 20/11/2025   **W-19984-2025**   Time : 02:00 PM-04:30 PM
Max. Marks : 60

N.B.:
1) All questions are **COMPULSORY**.
2) Both the sections should be written in **SAME** answer sheet.

SECTION – I

Q.1) Answer **ANY SIX** of the following: (06 Marks)

a) Complimentary Room %

b) Understay

c) House count

d) Hurdle Rate

e) Fixed budget

f) Social Skills

g) ARG

h) Rate Spread

Q.2) Attempt **ANY THREE** of the following   (12 Marks)

a) Elaborate on various skills required for front office staff.

b) Explain with format Daily Revenue Report.

c) What is room division budget report, explain with example.

d) Write a short note on Revenue management.

Q.3) Attempt **ANY THREE** of the following   (12 Marks)

a) Give the formula of the following:

    i) Bed occupancy%

    ii) Room occupancy %

b) Elaborate on the benefits of yield management.

c) Explain types of Budget

d) List founders of the hotel industry, Elaborate any 2 chains of hotels.

P.T.O.

SECTION – II

Q.4) Answer **ANY SIX** of the following: (06 Marks)

    a)   GDS

    b)   Countdown

    c)   Buddy system

    d)   Graveyard shift

    e)   Contingency plan

    f)   Orientation

    g)   HACCP

    h)   Room section

Q.5) Attempt **ANY THREE** of the following   (12Marks)

    a)   List the various techniques used in Time & Motion Study

    b)   Elaborate on the types of training.

    c)   Explain the importance of induction.

    d)   Write a step-by-step process for starting up a new property.

Q.6) Attempt **ANY THREE** of the following   (12Marks)

    a)   Explain the concept of the management information system.

    b)   Write a short note on loyalty program.

    c)   Explain the following modules of the property management system:

        1) Reservation
        2) Registration
        3) Guest History
        4) Cashier

    d)   Elaborate on the role of the facilities manager.

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