

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)

B.B.A. Sem-I : WINTER: 2025

SUBJECT: FOUNDATION OF MATHEMATICS

Day : Wednesday
Date : 03/12/2025

W-25946-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.

- 1) Section – I Question No.1 is **COMPULSORY** which carries 10 marks.
- 2) Section – I MCQ type should be attempted in **SEPARATE** OMR sheet and will be collected within the first 20 minutes.
- 3) Attempt any **THREE** questions from Section – II . Each question carries 08 marks.
- 4) Question No. 6 from Section – III is **COMPULSORY**. It carries 10 marks
- 5) Attempt any **TWO** questions from rest of the questions in Section – III carries 08 marks.
- 5) Figures to the right indicate **FULL** marks.
- 6) Answers to both Sections II and Section III should be written in **SAME** answer book.
- 7) Use of non-programmable calculator is allowed.

SECTION – I

- | Q.1 | M.C.Q's | CO | BL |
|-----|---|-----|-----|
| 1) | Given that simple interest on a certain sum of money is ₹ 4,016.25 at 9% per annum is 5 years. Find the sum of money.
a) ₹ 8,925 b) ₹ 1,200 c) ₹ 7,895 d) ₹ 9,875 | CO3 | BL3 |
| 2) | 40% of greater number is equal to 60% of the smaller. If their sum is 150, then the greater number is
a) 70 b) 80 c) 90 d) 60 | CO1 | BL5 |
| 3) | If 50% of students are good at science out of 20 students. Then the number of students good at science is:
a) 10 b) 15 c) 5 d) 11 | CO1 | BL5 |
| 4) | Chandrika raised the price of their products by 40%. How much discount should they give so as to sell the products on profit no loss basis?
a) 40% b) 28.5% c) 22.5% d) 32.75% | CO2 | BL3 |
| 5) | An item is marked as ₹ 8,000. There is a 25% discount on the item. What is the amount of discount received on the item?
a) ₹ 6,000 b) ₹ 1,000 c) ₹ 1,500 d) ₹ 2,000 | CO2 | BL2 |
| 6) | In an ordinary annuity payments or receipts occur at
a) Beginning of each period b) End of each period
c) mid of each period d) Quarterly basis | CO1 | BL2 |
| 7) | The cost price of shirt is Rs.2500. The shopkeeper sold 10 shirts at 15% profit. What is the total profit made?
a) Rs.3750 b) Rs. 4500 c) Rs.1500 d) Rs. 2500 | CO2 | BL3 |
| 8) | Compute the compound interest on Rs. 16000 for 2 years 10% per annum when compounded half yearly.
a) 3338.10 b) 3448.10 c) 3883.30 d) 3884.30 | CO3 | BL3 |
| 9) | Calculate the simple interest on Rs. 8000 for 15 months at 6 paise per rupee per month.
a) Rs. 7873 b) Rs.6100 c) Rs.7845 d) Rs.7200 | CO3 | BL3 |
| 10) | If 20% of an electricity bill is deducted, then Rs. 100 is still to be paid. How much was the original bill?
a) ₹ 110 b) ₹ 115 c) ₹ 120 d) ₹ 125 | CO1 | BL4 |

P.T.O.

SECTION - II

- Q.2** What is determinant? Explain the properties of determinants with suitable examples. (08) CO CO4 BL BL5
- Q.3** Ashok purchases 180 dozen eggs @ Rs. 15.80 per dozen. 60 eggs are broken in transportation. He sells the remaining eggs @ Rs 18 per dozen. Calculate his profit. (08) CO2 BL2
- Q.4** 75 men can finish a piece of work in 48 days. How many more men should be engaged to complete the work in 30 days? (08) CO1 BL6
- Q.5** Write short notes on ANY TWO of the following: (08)
- a) Annuity CO2 BL6
 - b) Simple interest and compound interest CO1 BL6
 - c) Brokerage CO4 BL6

SECTION - III

- Q.6** ABC company provides a salary to their employees by using the following formula:
Basic Pay + HRA + DA+ Allowance - Deductions.
Harshvardhan is an employee whose Basic Pay is Rs. 60280. He gets HRA @ 30% of basic pay. DA@ 180% of basic pay. He gets an allowance of Rs. 15000 per month. He pays Income Tax of Rs 10,000 per month & profession tax of Rs. 300 per month. Calculate his Net Pay. (10) CO1 BL4
- Q.7** Find the simple interest on Rs. 25,00,000 for 146 days at the rate of 6% per annum. (08) CO3 BL3
- Q.8** If $A = \begin{bmatrix} -1 & 4 & 3 \\ 2 & 1 & -6 \\ 4 & 8 & 7 \end{bmatrix}$ $B = \begin{bmatrix} 6 & 9 & -2 \\ 4 & 1 & 7 \\ 10 & 5 & 8 \end{bmatrix}$ & $C = \begin{bmatrix} 5 & 2 & 6 \\ 1 & 9 & -2 \\ 3 & 8 & 4 \end{bmatrix}$ (08) CO4 BL2
Find the value of $AB + AC$
- Q.9 a)** Expand the following determinant (04) CO4 BL2
- $$A = \begin{vmatrix} 5 & -15 & -20 \\ 4 & 18 & 23 \\ 28 & 25 & -19 \end{vmatrix}$$
- b)** Find the future value of an ordinary annuity of Rs. 50,000 paid at the end of each six months for 10 years at 8% per year rate compounded semi annually. (04) CO1 BL3

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)

B.B.A. Sem-I : WINTER: 2025

SUBJECT: BUSINESS ACCOUNTING

Day : Monday
Date : 01/12/2025

W-25945-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.:

- 1) Section- I Question No.1 is **COMPULSORY**. Each question carries **01** mark.
- 2) Attempt any **THREE** questions from Section – II. Each question carries **08** marks.
- 3) Question No. 6 from Section – III is **COMPULSORY**. It carries 10 marks and attempt any **TWO** questions from rest of the questions in Section–III. Each question carries **08** marks.
- 4) Answer to Section – I, Section – II and Section – III should be written in the **SAME** answer book.
- 5) Use of non-programmable calculator is allowed.

SECTION – I

- | Q.1 | MCQ | CO | BL |
|-----|---|----|------------|
| 1) | Insurance premium paid in advance is adjusted as prepaid expense. The following concept is applied
(A) Convention of Disclosure
(B) Matching of Cost & Revenue concept
(C) Dual Aspect concept
(D) Entity Concept | 1 | Apply |
| 2) | Wipro Ltd. A/c is following type of account
(A) Personal Account
(B) Real Account
(C) Nominal Account
(D) None of these | 1 | Understand |
| 3) | The following Book is called Book of primary entry
(A) Ledger
(B) Journal
(C) Cash book
(D) Bank book | 1 | Remember |
| 4) | The amount of depreciation reduces every year in the following method
(A) Straight Line Method
(B) Written Down Value Method
(C) Income Tax method
(D) None of these | 2 | Remember |
| 5) | Loan from Bank is posted to the following
(A) Profit and Loss A/c
(B) Trading A/c
(C) Balance Sheet
(D) Cash A/c | 2 | Apply |
| 6) | The entrepreneur uses following for managing business
(A) Journal
(B) Ledger
(C) Analysis of Financial Statements
(D) Cash Book | 3 | Apply |
| 7) | Goods returned to Mohan, following account is credited
(A) Purchases A/c
(B) Mohan A/c
(C) Purchase Return Account
(D) Sales A/c | 2 | Apply |

P.T.O.

- CO BL
I Remember
- 8) Facts must be disclosed in financial statements, following convention is applied
(A) Convention of Disclosure
(B) Convention of Consistency
(C) Convention of Conservatism
(D) None of these
- 9) An entrepreneur has to focus on
(A) Cash management
(B) Profitability Statement
(C) Utilization of Assets
(D) All of these
- 10) Debit the receiver, Credit the giver is the rule of following account
(A) Personal A/c
(B) Real A/c
(C) Nominal A/c
(D) Sales A/c
- 3 Apply
- 1 Understand

SECTION – II

- Q.2 Explain the Objectives of Financial Accounting. (08) CO1 Understand
- Q.3 Elaborate on the Principles of Double Entry Book-Keeping System. (08) CO2 Remember
- Q.4 What is the Utility of Ledger? Give the Format of Ledger. (08) CO3 Remember
- Q.5 Write short notes on any TWO: (08)
- a) Business Entity Concept CO1 Understand
- b) Subsidiary Books CO1 Apply
- c) Convention of Conservatism CO2 Apply

SECTION – III

- Q.6 From the following Trail Balance of Miss Anjali, prepare Trading A/C, P&L A/C and Balance Sheet as on 31st March, 2025 (10) CO CO3 BL Create

Trail Balance as on 31st March, 2025

Particulars	Debit Rs.	Credit Rs.
Opening Stock	22,00,000	
Purchases	72,00,000	
Sales		1,20,00,000
Wages	5,00,000	
Discount Received		40,000
Carriage Inward	1,60,000	
Bills Payable		8,00,000
Insurance premium	1,20,000	
Creditors		36,00,000
Bills Receivable	8,00,000	
Debtors	60,00,000	
Capital		35,60,000
Commission	1,60,000	
Interest	1,20,000	
Cash in Hand	90,000	
Cash at Bank	16,00,000	
Rent	5,10,000	
Furniture	5,40,000	
TOTAL	2,00,00,000	2,00,00,000

Adjustments:

1) Closing Stock, Book Value: Rs. 24,00,000 and Market Value Rs. 24,20,000.

2) Outstanding Wages are Rs. 20,000

Q.7

Pass the following Journal entries in the Books of Ms. Sunita for March 2025

(08)

CO2

Apply

March 1: Invested Machinery worth Rs. 15,00,000 into the business.

March 2: Purchased Goods worth Rs. 5,00,000 from Deepak.

March 3: Paid for Travelling Expenses Rs. 18,000.

March 4: Sold goods to Rahul worth Rs. 8,00,000.

March 6: Rahul returned goods worth Rs. 2,000.

March 8: Paid cash to Raman Rs. 48,000 in full settlement of Rs. 50,000.

March 10: Received Commission from Bhavesh by cheque Rs. 1,00,000.

Q.8

From the following transactions, prepare Ledger accounts of Kiran and Cash A/c. Find out the balance of the accounts as on 31st March, 2025 Opening balance of Cash A/c as on 1st March, 2025: Rs. 1,50,000

(08)

CO2

Apply

March 1: Sold goods to Kiran worth Rs. 1,00,000.

March 6: Kiran returned goods worth Rs. 2,000.

March 15: Received Cash from Kiran Rs. 15,000.

March 26: Received Cash from Kiran Rs. 5,000.

Q.9

Pass the following transactions in the Two column Cash Book with bank column of Nupur and find out balance as on 31st March, 2025:

(08)

CO2

Apply

March 1: Opening Balance of Cash Rs. 60,000 Bank Rs. 8,00,000

March 4: Paid for Office Expenses Rs. 12,000

March 10: Received Rent Rs. 24,000 in cash

March 12: Deposited Rs. 12,000 into Bank A/c

March 15: Paid for Commission Rs. 23,000 by Cheque

March 25: Withdrawn Cash from Bank A/c Rs. 20,000

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Day : Saturday
Date : 29/11/2025

W-25944-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

NB :

1. All Sub questions of Q.1 is **COMPULSORY**.
2. Section-I (MCQ) is of 10 marks and Section-II onwards is of 50 marks.
3. Section-I (MCQ) write the sub question No. and the chosen alternative (eg. 1b,2c) in the answer book.
4. Answers to Section I, II and III should be written in same answer books.

SECTION - I

- | | | |
|------|--|-----|
| Q. 1 | MCQs | (1) |
| 1) | Microeconomics is concerned with:
a) National Income
b) Inflation
c) Individual and firm behaviour
d) Fiscal Policy | |
| 2) | Which of the following is an example of a functional relationship in economics?
a) GDP calculation
b) Demand and Supply
c) Market monopoly
d) Trade union activities | (1) |
| 3) | The Law of Demand shows an inverse relationship between:
a) Income and Demand
b) Price and Demand
c) Price and Supply
d) Cost and Revenue | (1) |
| 4) | Elasticity of demand refers to:
a) Change in price due to change in demand
b) Change in demand due to change in price
c) Demand being constant
d) Cost analysis | (1) |
| 5) | Law of Diminishing Marginal Utility implies that:
a) Total utility increases indefinitely
b) Marginal utility increases as consumption increases
c) Marginal utility decreases as consumption increases
d) Demand increases as utility decreases | (1) |
| 6) | The Law of Supply shows a direct relationship between:
a) Income and supply
b) Price and supply
c) Price and demand
d) Cost and supply | (1) |
| 7) | Law of Returns to Scale relates to:
a) Short run production
b) Long run production
c) Cost minimization
d) Revenue maximization | (1) |

- 8) Marginal Productivity Theory is related to:
a) Production
b) Distribution of Income
c) Consumption
d) Investment
- 9) Oligopoly is a market structure with:
a) One seller
b) Many sellers
c) Few large sellers
d) No sellers
- 10) Under Perfect Competition, price is determined by:
a) Government
b) Seller
c) Buyer
d) Market forces of demand and supply

(1)

(1)

(1)

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291125-e-iom-kolhapur

Day : Saturday
Date : 29/11/2025

W-25944-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

NB :

1. Attempt any FIVE questions from Section-II. Each questions carries 08 marks.
2. Attempt any ONE questions from Section-III. Each questions carries 10 marks.
3. Section-I (MCQ) is of 10 marks and Section-II onwards is of 50 marks.
4. Answers to Section I, II and III should be written in same answer books.
5. Figures to the right indicate FULL marks for the question.

SECTION - II

- Q. 2 Explain the Law of Demand with the help of a demand schedule and diagram. Also, mention its exceptions. (8)
- Q. 3 What is the Law of Diminishing Marginal Utility? Give a simple example to explain how it works in real life. (8)
- Q. 4 In a small economy, it is observed that households are spending money to buy goods and services, while firms are paying wages and salaries to households. This continuous flow of money and goods between households and firms keeps the economy active. (8)
- Explain this situation using the concept of Circular Flow of Income. Describe how this model helps in understanding the working of an economy.
- Q. 5 Explain the meaning of Elasticity of Demand. How does knowing about elasticity help a shopkeeper in fixing the price of products? (8)
- Q. 6 What is meant by Distribution in economics? Explain the role of Marginal Productivity Theory in the distribution of income. (8)
- Q. 7 Attempt ANY TWO of the following: (Short Notes) (4x2)
- a) Role of Trade Unions in Wage Determination.
 - b) Features of Monopolistic Competition.
 - c) Law of Supply
 - d) Price Determination under Perfect Competition.

SECTION - III

- Q. 8 What is meant by Cost? Explain different types of costs with examples. (10)
- Q. 9 What is meant by Utility? Explain the difference between Cardinal Utility and Ordinal Utility with suitable examples. (10)

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291125-e-iom-kolhapur

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-I : WINTER: 2025
SUBJECT: LANGUAGE-I

Day : Thursday
Date : 27/11/2025

W-25943-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.

- 1) All Sub. -Questions of Q.No.1 is **COMPULSORY**.
- 2) Section - I (MCQ type) write the Sub Question No. and the chosen alternative (eg. ib, iic,) in the answer book.
- 3) Attempt any **FIVE** questions from Section - II. Each question carries **08** marks.
- 4) Attempt any **ONE** question from Section - III. Each question carries **10** marks.
- 5) Figures to the right indicate **FULL** marks.
- 6) Answers to Section I, II & III should be written in **SAME** answer book.

SECTION - I

Q.1 Multiple Choice Questions: (M.C.Q.)

(10)

- i)is the synonym of 'pacify'
 - a) Thrilled
 - b) Appease
 - c) Joyful
 - d) Industrious
- ii)is synonym for 'judge'
 - a) Conclude
 - b) Demonstrate
 - c) Considerate
 - d) Thoughtful
- iii) The antonym of 'Ceiling' is
 - a) Roof
 - b) plafond
 - c) vault
 - d) Floor
- iv) The antonym of 'Intentional' is
 - a) Deliberate
 - b) Intended
 - c) Accidental
 - d) Wanton
- v) Could you close door, please?
 - a) A
 - b) An
 - c) The
 - d) None
- vi) It's old house and needs some work.
 - a) A
 - b) An
 - c) The
 - d) None
- vii) My birthday is May.
 - a) In
 - b) On
 - c) At
 - d) By
- viii) I like to go to a party New Year's Eve.
 - a) In
 - b) On
 - c) At
 - d) By
- ix) "Left out in the cold" means:
 - a) Being ignored
 - b) To be indecisive
 - c) To be criticized
 - d) To stand out
- x) "Eat like a horse" means:
 - a) To eat noisily
 - b) Eating too excessively
 - c) To eat little
 - d) To eat slow

SECTION – II

- Q.2 Write a paragraph on “Artificial Intelligence”. (08)
- Q.3 What is a business letter? Give a layout of a business letter. (08)
- Q.4 What is a debate? What are the etiquettes of participating in a debate? (08)
- Q.5 Write a conversation about a customer complaining about flight delay to an airline official. (08)
- Q.6 You are going to give presentation in the class on “Stress Management”. How will you prepare for giving the presentation? (08)
- Q.7 Write Short Notes on **ANY TWO** of the following : (08)
- a) Impromptu Speech
 - b) Punctuations
 - c) Resume

SECTION – III

- Q.8 Sports in India have a rich history and are deeply embedded in the country’s culture. Cricket is the most popular sport, with millions of fans following domestic and international matches passionately. The Indian Premier League (IPL) has revolutionized the sport, attracting global talent and massive viewership. However, other sports like hockey, badminton, football, and kabaddi are also gaining prominence. India has a glorious past in hockey, winning multiple Olympic gold medals. In recent years, Indian athletes have excelled in international events like the Olympics, Commonwealth Games, and Asian Games. Players like PV Sindhu, Neeraj Chopra, and Mirabai Chanu have brought pride to the nation with their achievements. Football is also expanding, with the Indian Super League (ISL) boosting the sport’s popularity. Kabaddi, a traditional sport, has gained commercial success through the Pro Kabaddi League. The government and private organizations are investing in infrastructure and grassroots development. Initiatives like Khelo India and Target Olympic Podium Scheme (TOPS) support young talent. Women’s sports are also flourishing, with increased participation and success in various disciplines. The Indian women’s cricket team has gained recognition on the global stage. Corporate sponsorship and media coverage have further fueled the growth of sports. Despite challenges like inadequate facilities in rural areas, India is making steady progress in multiple sports. With better training programs and international exposure, Indian athletes are achieving new milestones. The future of sports in India looks promising, with growing awareness and enthusiasm among the youth. (10)
- a) Which sports, apart from cricket, are gaining popularity in India?
 - b) Which Indian athletes have excelled in international events recently?
 - c) What role does the Pro Kabaddi League play in promoting kabaddi?
 - d) What challenges do Indian sports still face?
 - e) How is India making progress in multiple sports?

- Q.9 Write an essay on “The Role of Youth in Nation-Building”. (10)

BACHELOR OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)
B.B.A. Sem-I : WINTER: 2025
SUBJECT: PRINCIPLES OF MANAGEMENT

Day : Tuesday
Date : 25/11/2025

W-25942-2025

Time : 02:00 PM-05:00 PM
Max. Marks : 60

N.B.:

- 1) All Sub- Questions of Q. No.1 is **COMPULSORY**.
- 2) Section – I (MCQ) write the sub question No and the chosen alternative (eg. ib, iic) in the answer book.
- 3) Attempt any **FIVE** questions from Section – II. Each question carries 08 marks.
- 4) Attempt any **ONE** question from Section – III. Each question carries 10 marks.
- 5) Figures to the right indicate **FULL** marks.
- 6) Answers to Section – I, II and III should be written in the **SAME** answer book.

SECTION – I

Q. 1 MCQ:

- | | CO | BL |
|---|----|------------|
| i) Which characteristic highlights the intangible nature of management? | 1 | Understand |
| <div style="margin-left: 40px;"><div>a) Management can be physically measured</div><div>b) Management involves visible outputs like reports</div><div>c) Management is a social process with no physical form</div><div>d) Management relies solely on technical tools</div></div> | | |
| ii) Who is considered the father of Scientific Management? | 1 | Remember |
| <div style="margin-left: 40px;"><div>a) Henry Fayol</div><div>b) Max Weber</div><div>c) Frederick W. Taylor</div><div>d) Elton Mayo</div></div> | | |
| iii) Which type of plan focuses on long-term objectives and is developed by top management? | 1 | Understand |
| <div style="margin-left: 40px;"><div>a) Tactical plan</div><div>b) Operational plan</div><div>c) Strategic plan</div><div>d) Contingency plan</div></div> | | |
| iv) What is contingency plan designed for? | 2 | Analyze |
| <div style="margin-left: 40px;"><div>a) Day-to-day operations</div><div>b) Achieving long-term goals</div><div>c) Addressing unforeseen circumstances or emergencies</div><div>d) Allocating resources within departments</div></div> | | |
| v) What is the first step in the process of organizing? | 1 | Remember |
| <div style="margin-left: 40px;"><div>a) Establishing hierarchy</div><div>b) Grouping similar tasks together</div><div>c) Identifying the work to be done</div><div>d) Assigning responsibilities to employees</div></div> | | |
| vi) Which factor influences the degree of decentralization in an organizations? | 2 | Apply |
| <div style="margin-left: 40px;"><div>a) The size of operations and availability of skilled managers</div><div>b) The strict adherence to central decision-making</div><div>c) the elimination of lower-level decision making</div><div>d) The absence of external environmental factors</div></div> | | |

P.T.O.

- vi) When are the three key dimensions of effective leadership as per the "3C's for leadership"?
- Power, control and authority
 - Influence, inspiration and innovation
 - Planning, organizing and monitoring
 - Compensation, confidence and consistency
- vii) Which of the following is NOT a common trait associated with successful leaders?
- Communication skills
 - Empathy towards others
 - Rigidity in decision-making processes
 - Self-confidence
- ix) Why is tailoring controls to individual managers important?
- It ensures uniformity across all departments
 - It aligns controls with specific managerial needs and responsibilities
 - It reduces flexibility in decision-making processes
 - It eliminates accountability for managers
- x) Why should the control system align with organizational culture?
- To ensure employees resist implementing controls
 - To create harmony between controls and employee values, enhancing acceptance
 - To prioritize rigid rule over employee engagement
 - To avoid integrating controls into daily operations

SECTION - II

- | | | CO | BL |
|-----|--|--------|------------|
| Q.2 | Define management. How does Frederick Taylor describe management? | (08) 1 | Remember |
| Q.3 | Explain the steps involved in the decision making process during planning. | (08) 2 | Understand |
| Q.4 | Discuss the differences between formal and informal organizations in terms of structure and communication. Explain | (08) 3 | Understand |
| Q.5 | How would you use informal structure within your organization to improve communication and collaboration? | (08) 3 | Create |
| Q.6 | Explain the role of budgeting in controlling the operations of organization. | (08) 2 | Apply |
| Q.7 | Write short notes on any TWO: | (08) | |
| | a) Importance of Planning | 1 | Understand |
| | b) Functions of Management | 1 | Understand |
| | c) Autocratic leadership | 2 | Analyze |

SECTION - III

- | | | CO | BL |
|-----|--|--------|--------|
| Q.8 | Suppose, you have to design a department structure. How would you decide between a centralized and decentralized structure and what factors would influence your decision? | (10) 2 | Apply |
| Q.9 | Imagine you are leading a team with diverse personalities. How would you adapt your leadership style to ensure everyone is valued and motivated? | (10) 2 | Create |